

PROVIDING  
INNOVATIVE CARGO SOLUTIONS  
FOR REGIONAL SUCCESS

[www.solitairholding.com](http://www.solitairholding.com)  
SolitAir Company Profile



# CONNECTING THE GLOBAL SOUTH

Headquartered at Dubai World Central (DWC), SolitAir is the UAE’s dedicated cargo airline offering express **middle mile, daily scheduled and charter** services between Dubai and key trade routes across the Global South, catering to the **bespoke** transportation needs of freight forwarders, integrators, airlines, SMEs and e-commerce businesses. Powered by an agile, customer-centric, and tech-enabled **B2B** model, SolitAir ensures fast, efficient, and reliable **airport-to-airport** movement of goods.

SolitAir operates a growing fleet of modern narrow-bodied Boeing 737-800 aircraft connecting Dubai World Central (Al Maktoum International Airport) to major Global South markets across the Middle East, Africa, the Indian subcontinent, STAN-countries, and China, while adhering to stringent global, regional and local regulations.

## SOLITAIR PHILOSOPHY

### Our PURPOSE

Revolutionize air cargo by solving First and Last Air Mile connectivity challenges, building a fast, reliable middle-mile B2B solution across the region.

### Our MISSION

Transform air cargo logistics by connecting the Global South to the world and back through advanced technology, reliable service, and sustainable, people-first operations.

### Our VISION

Be the leading digital express cargo airline, continuously innovating to connect global destinations faster and smarter.

### Our VALUES

We put **People** first, prioritize exceptional **Service**, and drive sustainable **Profits** with **Sustainability** at the core, committed to exceeding **customer expectations** and setting new standards in air cargo logistics.

OLD VERSION

# CONNECTING THE GLOBAL SOUTH

Headquartered at Dubai World Central (DWC), SolitAir is the UAE's dedicated cargo airline offering express **middle mile, daily scheduled and charter** services between Dubai and key trade routes across the Global South, catering to the **bespoke** transportation needs of freight forwarders, integrators, airlines, SMEs and e-commerce businesses. Powered by an agile, customer-centric, and tech-enabled **B2B** model, SolitAir ensures fast, efficient, and reliable **airport-to-airport** movement of goods.

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## PHILOSOPHY

### Our **PURPOSE**

Revolutionize air cargo logistics by solving First Air Mile and Last Air Mile challenges, creating a fast, reliable, and efficient B2B model across the AMEISC region.

### Our **MISSION**

To transform air cargo logistics with a unique, fast, and reliable B2B model, solving First and Last Air Mile challenges in the AMEI and CIS region by connecting over 50 cities within 6 hours. We achieve this through cutting-edge technology, unparalleled service, a focus on **sustainability**, and a commitment to putting **people first** while driving sustainable profits.

### Our **VISION**

Be the leading digital, time-sensitive, express cargo airline, connecting over 50 cities within a 6-hour radius, and continuously transforming through cutting-edge technology.

### Our **VALUES**

We put **People** first, prioritize exceptional **Service**, and drive sustainable **Profits** with **Sustainability** at the core, committed to exceeding **customer expectations** and setting new standards in air cargo logistics.

# TRUSTED TO MOVE EVERY CARGO CATEGORY



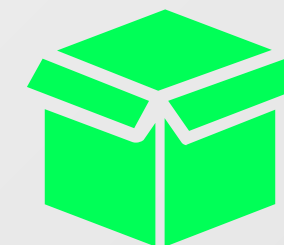
PHARMACEUTICALS



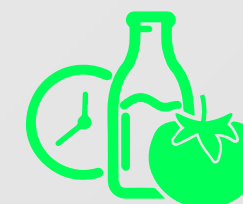
DANGEROUS GOODS



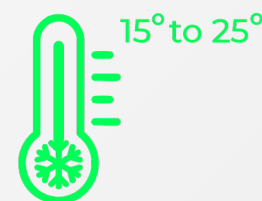
EXPRESS



GENERAL GOODS



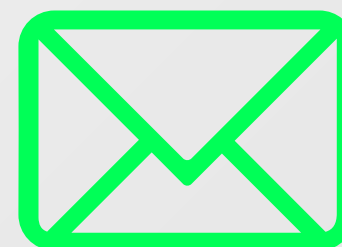
PERISHABLES



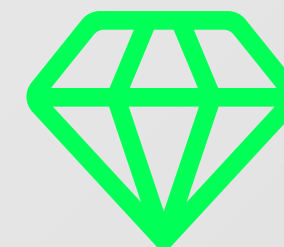
TEMPERATURE  
SENSITIVE GOODS



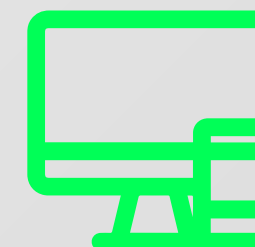
E-COMMERCE



MAIL



VALUABLES



VULNERABLE

# SOLITAIR TEAM

## LEADERSHIP



**HAMDI OSMAN**  
 Founder & CEO

A leading figure in the logistics, aviation, and transport business for over 42 years, of which 34 were spent with FedEx serving as the Senior Vice President for Europe, the Middle East, Africa, and the Indian Subcontinent. During his time with FedEx, Mr. Hamdi conceived the idea behind Blue Dart Aviation in India in 1995 and Falcon Aviation in the GCC in 1996.



**MAZEN MAMLOUK**  
 Chief Strategy Officer

With 35 years in logistics and aviation, Mr. Mazen drives SolitAir’s strategic growth. Previously, he led global investments, a \$28M turnaround at Fetchr, and founded Falcon Aviation, scaling it to \$250M through key partnerships with FedEx and the U.S. Government.



**SAID HAMADEH**  
 Chief Financial Officer

Mr. Said has over 25 years of experience in finance, specializing in aviation and logistics. His expertise in strategic business development, financial planning, and corporate governance has been instrumental in driving growth and supporting expansion initiatives.



**CAPT. YASER ALHARMI**  
 Chief Air Operations Officer

Capt. Yaser began his aviation career in 1987 with Gulf Air, later becoming Chief Pilot and Head of Flight Operations at Air Arabia. He has extensive experience in aircraft training, flight operations management, and ensuring compliance.



**LIZ MORGAN**  
 Chief Human Resource Officer

Ms. Liz is a senior HR leader with 15 years of international experience, specializing in organizational transformation, employee engagement, and HR strategy. She brings a practical, people-focused approach to building high-performing, global teams across industries.



**JAY SHELAT**  
 Chief Revenue Officer

With over 30 years in the air cargo industry, Mr. Jay is a proven leader in driving revenue growth through strategic planning, aviation e-commerce, and global alliance development. Known for his servant leadership and cultural insight, he has helped airlines worldwide achieve sustainable growth and operational excellence.



**NABIL MOUFARREJ**  
 Chief Marketing Officer

Mr. Nabil is a seasoned marketer with 27 years of experience, leading projects across the Gulf for top agencies like Saatchi & Saatchi, Leo Burnett, and brands like Samsung.



**TAYSSIR AWADA**  
 Shared Services Officer

Mr. Tayssir has 38 years of experience at FedEx, holding senior leadership roles including Vice President for the MEISA region and Managing Director for Strategic Planning, Operations Development, and Global Trade Services, with expertise in strategic planning, operations, M&A, and global logistics.



# BOARD OF DIRECTORS



**H.E. SULTAN BIN SAEED AL MANSOORI**  
CHAIRMAN OF THE BOARD, UNITED ARAB EMIRATES

H. E. served as the UAE's Minister of Economy from 2008 to 2020. In his tenure, he also led as Chairman of the General Civil Aviation Authority, the Securities and Commodities Authority, and the Insurance Authority. Prior roles include Minister of Government Sector Development and Minister of Transport and Communications, where he focused on diversifying the UAE's economy and strengthening international trade relations.



**TALAL KHALIFA AL JERI**  
VICE CHAIRMAN OF THE BOARD, KUWAIT

As the chairman and CEO of Al Jeri Holding Group since 2004, Mr. Al Jeri has significantly expanded the company into a major educational network in Kuwait. His leadership has transformed the educational landscape, aligning with Kuwait's Vision 2035 to enhance national education standards. Mr. Al Jeri's efforts have garnered recognition, including accolades from Forbes for leading educational initiatives.



**HAMDI OSMAN**  
FOUNDER & CEO, UNITED ARAB EMIRATES

A leading figure in the logistics, aviation, and transport business for over 42 years, of which 34 were spent with FedEx serving as the Senior Vice President for Europe, the Middle East, Africa, and the Indian Subcontinent. During his time with FedEx, Mr. Osman conceived the idea behind Blue Dart Aviation in India in 1995 and Falcon Aviation in the GCC in 1996.



**ENG. ABDULLAH ALHUDAITHI**  
MEMBER OF THE BOARD, KINGDOM OF SAUDI ARABIA

Mr. Alhudaithi is the Chairman of Nahaz Investment Group, a prominent investment firm based in the Kingdom of Saudi Arabia. With extensive experience in strategic investment and business development, he has led the group to diversify its portfolio across various sectors, including real estate, technology, and logistics. Under his leadership, Nahaz Investment Group has grown to be a key player in driving economic development and fostering innovation within the region.



**ADEL SALMAN KHALIL KANOO**  
MEMBER OF THE BOARD, BAHRAIN

Mr. Kanoo serves as a Director and Board Member at Bahrain Family Leisure Company B.S.C. His business activities extend to various sectors, highlighting his broad involvement in the regional corporate landscape. Mr. Kanoo is recognized for his extensive network, which includes connections across several industries, illustrating his strategic influence and operational insights in the business world.



**FAHAD AL RAFI**  
MEMBER OF THE BOARD, UNITED ARAB EMIRATES

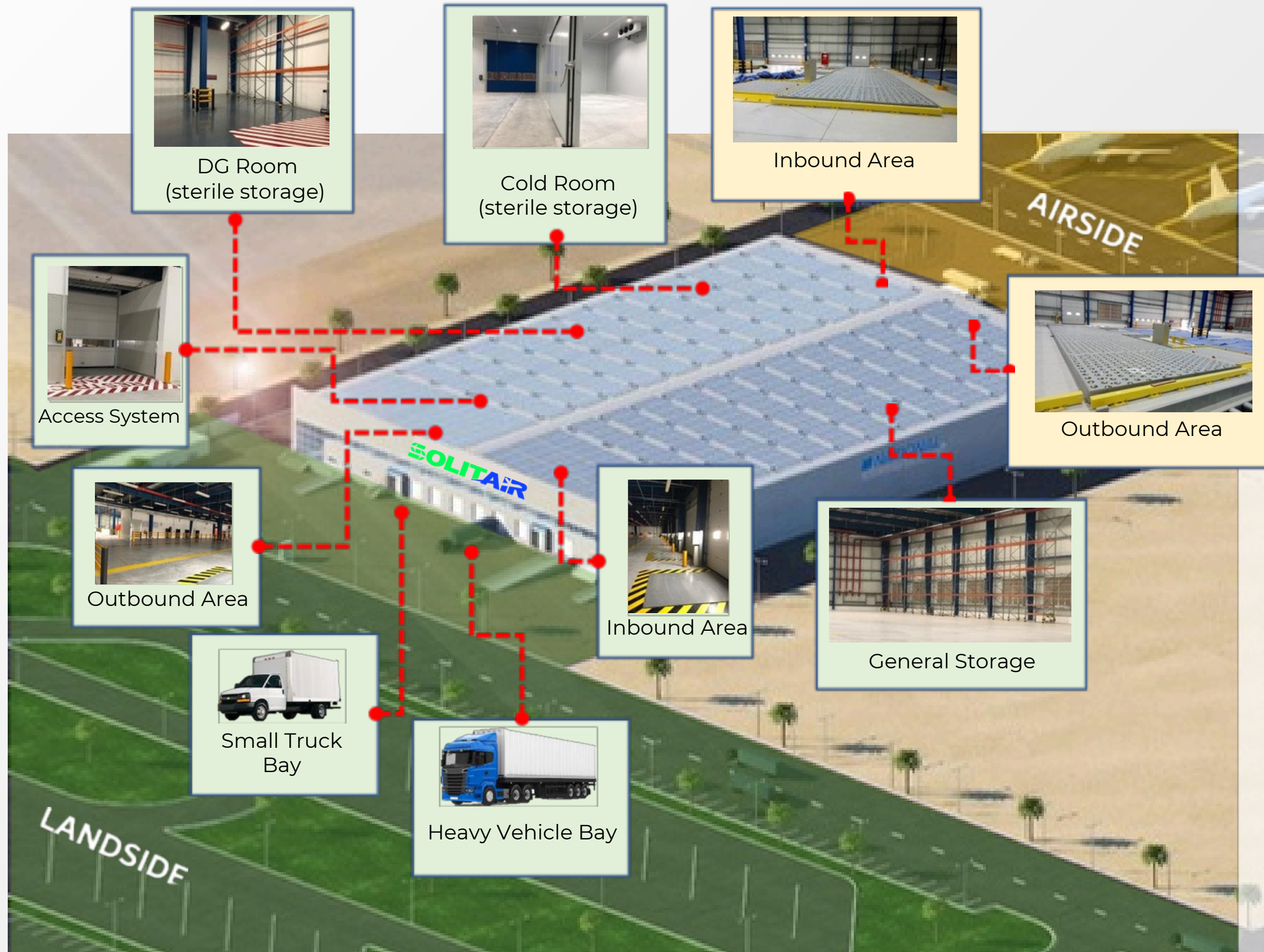
Fahad Al Rafi is the CEO of SRG Hospitality, where he leads the company's luxury property portfolio, including key projects like the Sheraton Grand Hotel in Dubai. Under his leadership, SRG has formed strategic partnerships with global brands, driving growth and enhancing the group's reputation in both regional and international markets.



**MAHMOUD SAAD**  
MEMBER OF THE BOARD, KUWAIT

Mr. Saad is the Chief Financial Officer (CFO) at Al Jeri Holding Group, a leading education corporation in Kuwait. With over two decades of experience in financial management, Mr. Saad has held pivotal roles that have significantly shaped financial strategies and operations across various companies, underscoring his leadership and expertise in the field.

# STATE OF THE ART FACILITY AT DWC



Our **220,000 sqf facility** strategically located at DWC, offers direct runway access and full custodial control for fast, secure and high-volume cargo movement. It ensures efficiency, compliance, and seamless handling.

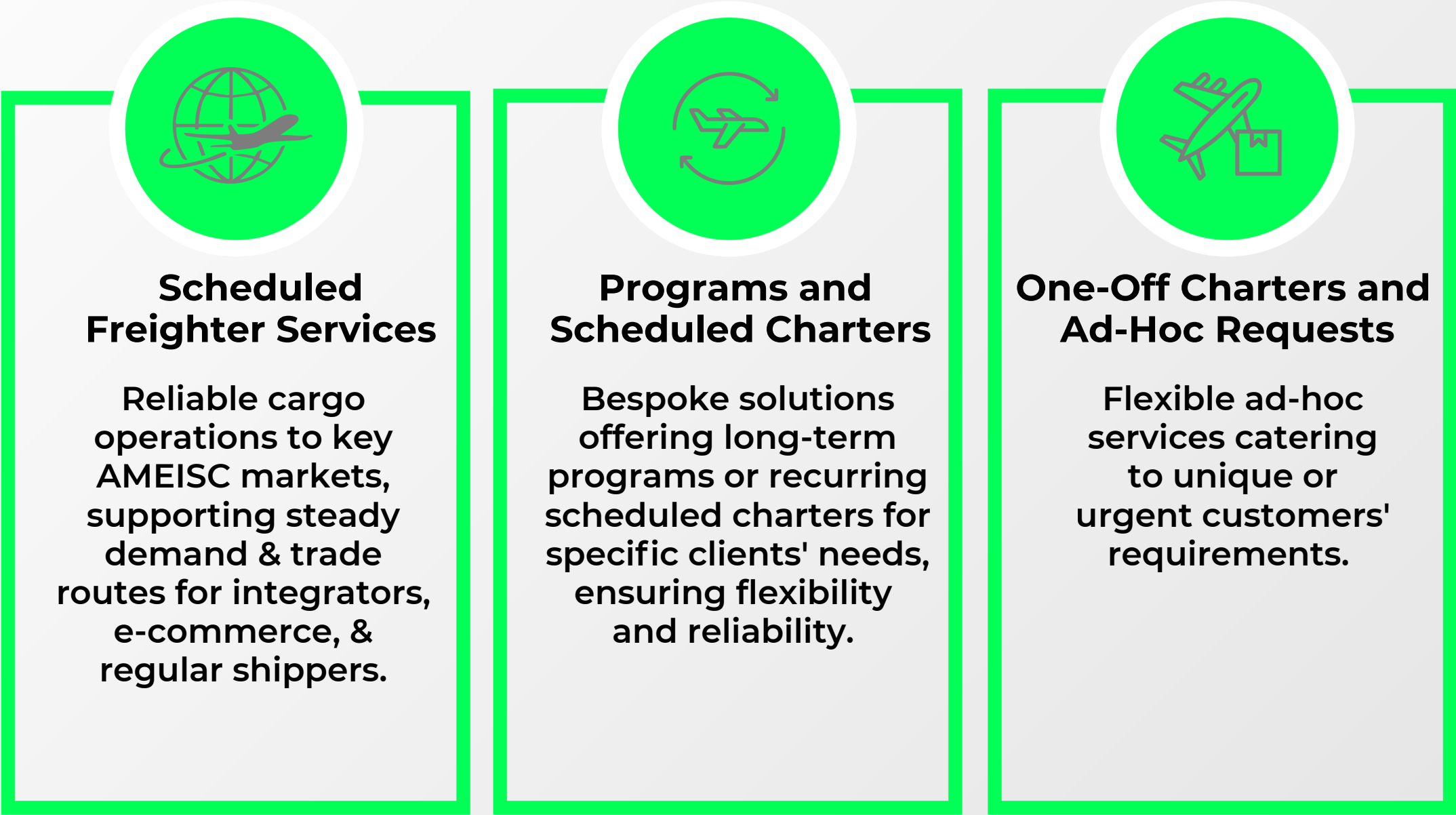
## Key Features:

- Direct landside and airside access with runway connectivity
- Dual loading bays for smooth operations
- On-site customs and police presence
- 74 CCTV cameras for 24/7 surveillance
- Heavy-duty X-ray and weight stations
- Centralized warehousing and scalable flow
- Sterile DG storage – 100 sqm (Class 1–9 certified)
- **Perishable center - 500 sqm:**
  - 400 sqm chiller (0°C to 25°C)
  - 100 sqm freezer (0°C to -25°C)
  - Ideal for pharma, meat, and temperature-sensitive goods

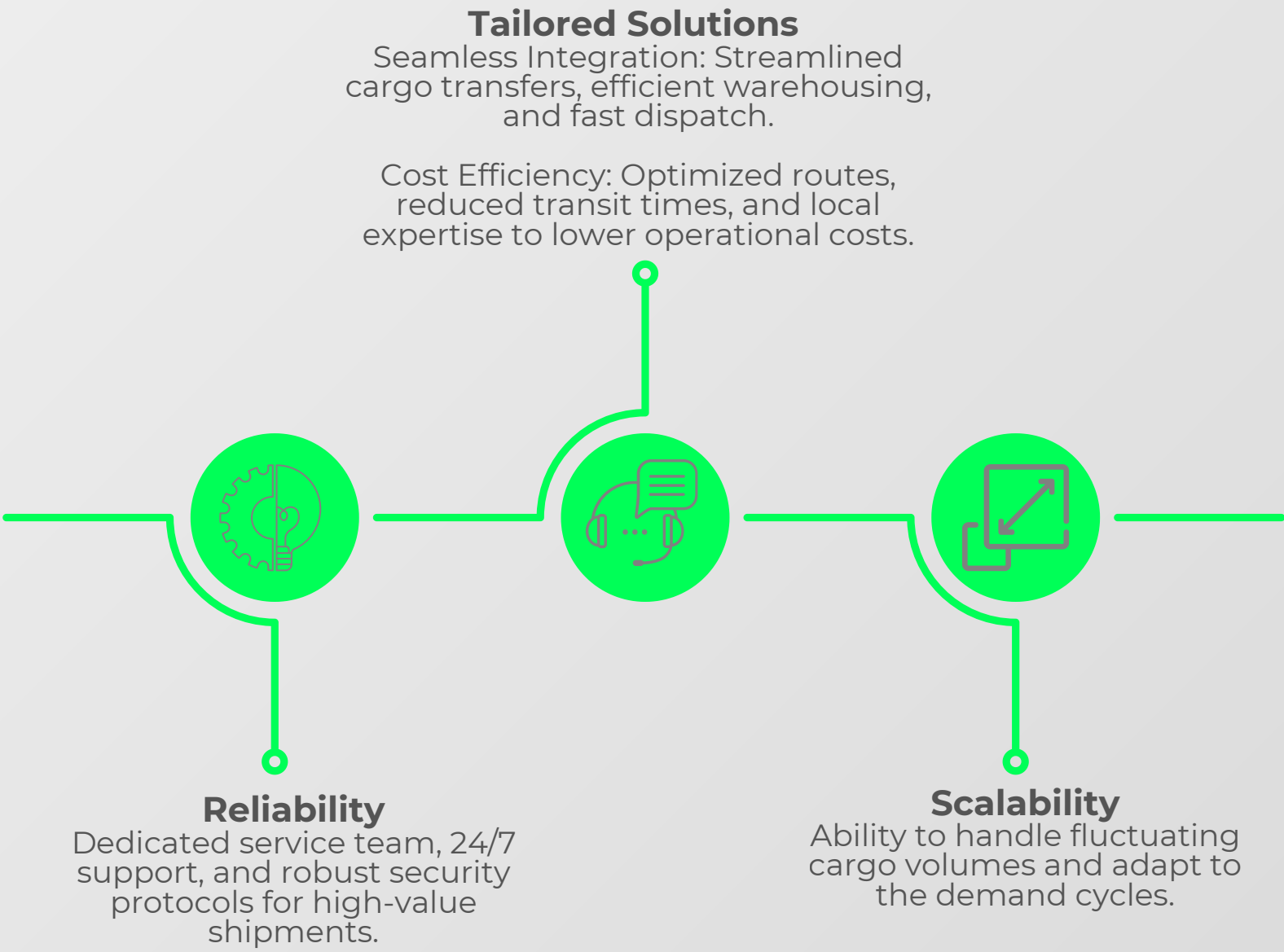


# WHAT WE OFFER

## OUR CORE SOLUTIONS



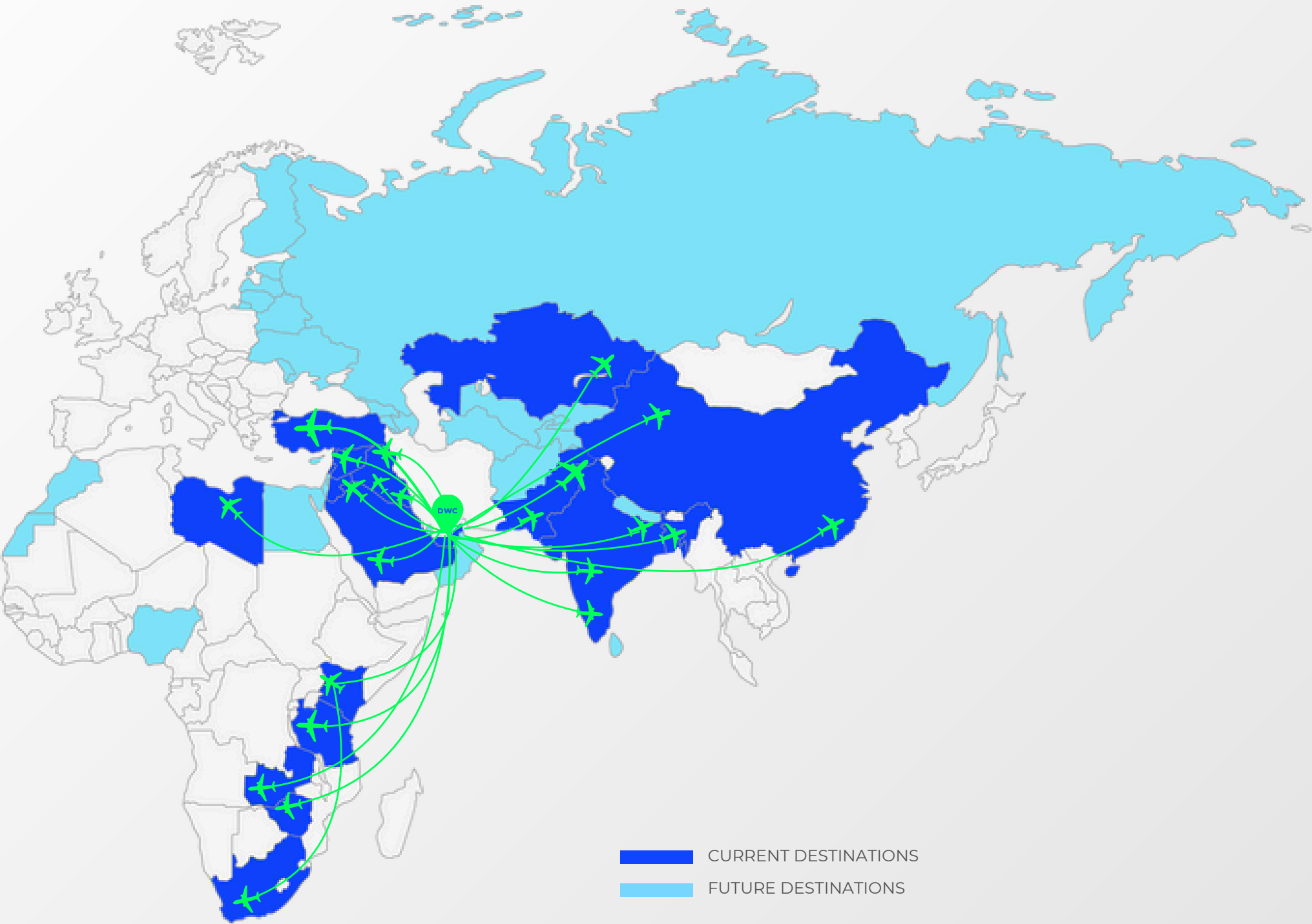
## WHY CHOOSE US





# NETWORK COVERAGE

2024.10 - 2025.09



## OUR CURRENT ROUTES

SolitAir now operating across 20 countries with 30 routes. We aim to connect more than 50 cities in the Global South to the world and back

| Scheduled Routes |     |                |              |
|------------------|-----|----------------|--------------|
| 1                | RUH | Riyadh         | Saudi Arabia |
| 2                | KWI | Kuwait         | Kuwait       |
| 3                | BAH | Bahrain        | Bahrain      |
| 4                | NBO | Nairobi        | Kenya        |
| 5                | AMD | Ahmedabad      | India        |
| Chartered Routes |     |                |              |
| 6                | RKT | Ras Al Khaimah | UAE          |
| 7                | SHJ | Sharjah        | UAE          |
| 8                | TUU | Tabuk          | Saudi Arabia |
| 9                | BEY | Beirut         | Lebanon      |
| 10               | DAM | Damascus       | Syria        |
| 11               | IST | Istanbul       | Turkey       |
| 12               | BGW | Baghdad        | Iraq         |
| 13               | EBL | Erbil          | Iraq         |
| 14               | ISU | Sulaimaniyah   | Iraq         |
| 15               | AMM | Amman          | Jordan       |

| Chartered Routes |     |               |              |
|------------------|-----|---------------|--------------|
| 16               | DAR | Dar es Salaam | Tanzania     |
| 17               | ZNZ | Zanzibar      | Tanzania     |
| 18               | EDL | Eldoret       | Kenya        |
| 19               | BEN | Benghazi      | Libya        |
| 20               | JNB | Johannesburg  | South Africa |
| 21               | HRE | Harare        | Zimbabwe     |
| 22               | LUN | Lusaka        | Zambia       |
| 23               | BLR | Bangalore     | India        |
| 24               | BOM | Mumbai        | India        |
| 25               | KHI | Karachi       | Pakistan     |
| 26               | LHE | Lahore        | Pakistan     |
| 27               | DAC | Dhaka         | Bangladesh   |
| 28               | ALA | Almaty        | Kazakhstan   |
| 29               | HKG | Hong Kong     | China        |
| 30               | URC | Urumqi        | China        |



# SOME OF OUR STRATEGIC PARTNERS

AND STILL GROWING...





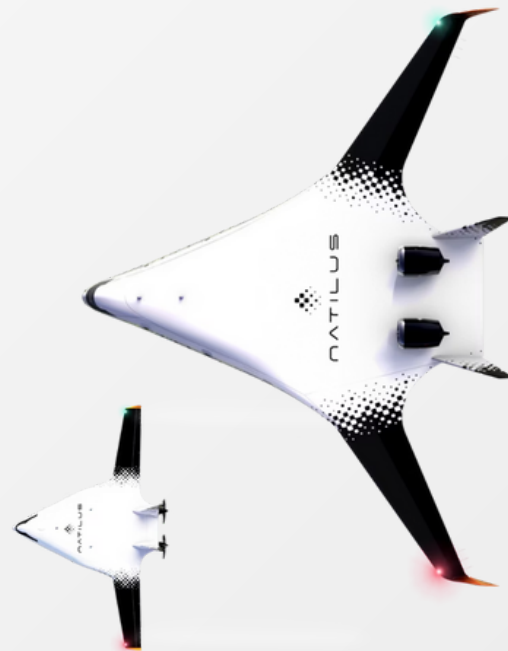
# OUR GOAL FOR SUSTAINABLE SKIES

SolitAir is driving sustainability plan by collaborating with leading green aviation innovators—Natilus, Volar, and The Black Swan—to build a cleaner, more efficient cargo future through advanced aircraft, carbon-neutral air taxis, and low-emission drone solutions.



## Blended Wing Aircraft

Revolutionary aerodynamics with hyper-efficient blended wing aircraft that transform air travel with greater sustainability and stronger economics. It offers exceptional fuel efficiency, higher payloads, and compatibility with today's airports — delivering 50% fewer emissions, 40% more cargo, **30% less fuel** use, and 25% lighter structures.



## Electric Air Taxi - Pioneering Green Aviation

Founded in 2020 in Hong Kong, Volar Air Mobility is developing the world's first carbon-neutral air taxi service with the electric RX4E aircraft. Safe, affordable, and **0% emission**, Volar also co-founded the International Association for Green Aviation to advance global sustainable aviation.



## The Black Swan- Cargo Drone

The Black Swan is a new fuel-efficient, remotely piloted cargo drone, offering longer range and higher load than electric alternatives. **EU-licensed** and scalable, it lands on 400m airstrips, features certified reliability, and **cuts emissions by up to 60%** with biofuel, synthetic, and future hydrogen compatibility.



# AOC & DANGEROUS GOODS CERTIFICATION

الهيئة العامة للطيران المدني  
GENERAL CIVIL AVIATION AUTHORITY

شهادة المشغل الجوي

**AIR OPERATOR CERTIFICATE**

(Approval schedule for air transport operators)

**UNITED ARAB EMIRATES**

**GENERAL CIVIL AVIATION AUTHORITY**

|   |  |  |
|---|--|--|
| <p>AOC #: UAE-AOC-AT-0065</p> <p>Expiry date: 26-Mar-2027</p> | <p><b>SolitAir Aviation Services DWC LLC</b></p> <p>Db a SolitAir Aviation Services DWC LLC</p> <p>Operator address :</p> <p>Plot 5, Cul De Sac 1RSA NationalDubai</p> <p>South - Logistics District - AMIA</p> <p>P.O.Box 12961</p> <p>Dubai</p> <p>United Arab Emirates</p> <p>Telephone:</p> <p>+971506241636</p> <p>Fax:</p> <p>043794299</p> <p>E-mail:</p> <p>hosman@solitair.ae</p> | <p>Operational points of contact:</p> <p>Contact details, at which operational management can be contacted without undue delay, are listed in Operations Manual – Part A Chapter 1.2</p> |
|---|--|--|

*This certificate certifies that SolitAir Aviation Services DWC LLC is authorised to perform commercial air operations as defined in the attached operations specifications, in accordance with the operations manual and UAE Civil Aviation Regulations.*

Date of issue:

**26-Mar-2025**

Name and Signature:

Title:

**Mohamed Butaweel AlShamsi**

Director Flight Operations

Scan QR code or click below link to verify this document

<http://gcaa.ae/su/?GkSQP>

Application Reference Number: FO-AOC-AT-0009-24, 26-Mar-2025

[www.gcaa.gov.ae](http://www.gcaa.gov.ae)

800-4466

الهيئة العامة للطيران المدني  
GENERAL CIVIL AVIATION AUTHORITY

United Arab Emirates

DO 124

**DANGEROUS GOODS CERTIFICATE | AIR OPERATOR**

*This is to certify that*

**SolitAir Aviation Services DWC LLC**

Has been assessed and approved by GCAA as per the current Civil Aviation Regulations, Part VI.

Valid From:

20/May/2025

Expiry Date:

19/May/2026

Department of Oversight and Inspection

Aviation Security Affairs Sector

This certificate may be revoked if any non-compliance is observed by this Authority.

GCAA/AVSEC-OND-FM-080



CONNECTING THE GLOBAL SOUTH



800 SOLITAIR



info@solitairholding.com



www.solitairholding.com



Dubai World Central (DWC)

Plot: CT - 5A

Dubai South, Dubai, United Arab Emirates

